MARCH 2025 | ISSUE 2



### **Your Monthly Dose of** Enhanced **Income Insights...** Technology



## **Updates You Can't Miss**

### **Industry Intel:**

General Practice: Finding Financial Stability Amid Uncertainty

General Practice is under pressure-rising costs, staff shortages, and relentless patient demand, all while funding remains uncertain. But resilience is built into the DNA of primary care.

While we wait for promised support, there's power in focusing on what's within our control. This isn't just about cutting costs-it's about smarter working. Optimising income streams, tightening inefficiencies, and making the most of existing resources can make a real impact.

Maximising enhanced services and QoF income, improving coding, and streamlining recall systems all help practices hit targets and avoid financial leaks. Operational costs need scrutiny-are appointment templates aligned to demand? Are digital tools reducing admin or adding to the workload?

The reality is tough, but there are levers we can pull. Advocate for better funding, but don't wait for rescue. Take action, refine systems, and build financial resilience now. Hope isn't just about waiting-it's about making change happen.

### **Referral Scheme Launching**

If you refer a practice to us who sign up to use one of our services, we will send you a £250 Amazon voucher. To join the scheme please email "Sign Me Up" to wow@enhancedtechnology.co.uk

## **Upcoming Events:**

We would love to meet you, have you secured your place for these upcoming events?



Money Money - How funding flows in Primary Care 6th March 12:30 Register Here

## About Us:

At Enhanced Technology, we understand that running a GP practice involves much more than delivering excellent care. Balancing patient needs, supporting staff, and managing admin can make billing and income tracking a source of stress – **but** you are not alone.

We have created this newsletter to share practical tips, insights, and tools to simplify your practice's finances. From recovering missed NHS income to improving billing clarity, we help you take control of the numbers so you can focus on caring for your patients.



MARCH 2025 | ISSUE 2

## Did You know?

#### 3 FP34 Items you can claim for:

- Copper T380 A intrauterine contraceptive device
- Boostrix-IPV
- Depo-Medrone 40mg/1ml suspension for injection vials

#### 3 Non-NHS Services you can charge for:

Here are some examples of non-nhs services you can charge for and the lowest and highest prices that practices are charging.

Non-NHS Services	Lowest	Highest
Pre-employment	£95	£175
Firearms	£50	£89
Travel – fit to fly	£40	£170

### Behind the Scenes: Meet a team member



Hello, ľm Nicky.

I am Head of Service Delivery at Enhanced Technology. My role involves ensuring the smooth delivery of our services and identifying opportunities for development and future improvements. I've been with the company for many years and am proud of the journey we've been on since the beginning.

Currently, I live in Cheltenham with my partner after returning from New Zealand, where we lived for two years. Outside of work, you'll probably find me playing some kind of sport, painting, or out on a walk in the Cotswolds.

# Client Testimonial

"Wow – thank you so much.

Anonymous - 52k for the practice

This has been an incredibly worthwhile exercise, not just from the income perspective but has also highlighted a process issue which we have identified today following your reports and have been able to address this in Practice today, to prevent this from happening again in the future. Thank you again for all of your help with this."

Medical Joke of the Month

Why did the doctor laugh at the X-ray? Because it was humerus.

## How Much? January's Standout Stats!



Last month we identified a total of **£95,649.07** in missed income for practices.

Last month our highest claim found for a practice amounts to **£32,533.31** 

The most found item - Steri-strip skin closure strips.

The least found item - Decapeptyl SR 22.5mg powder and solvent for suspension for injection vials

### Want To Know More?

If you have any questions, please feel free to email me at beth.woodhouse@enhancedtechnology.co.uk. Alternatively, you can explore the following links to our website for more information:

