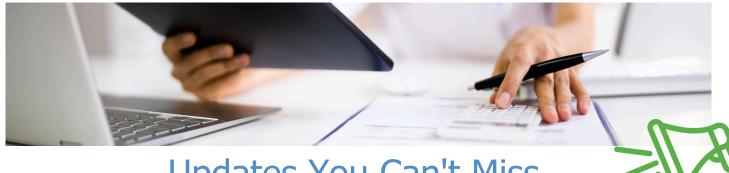
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# Your Monthly Dose of Income Insights...



## **Updates You Can't Miss**

## **Industry Intel:**

#### **Nexplanon:**

When considering whether to purchase Nexplanon directly rather than sourcing it via the pharmacy, the key lies in pricing and profitability.

With a reimbursement price of £83.43, practices must secure a purchase discount of at least 20% for this shift to make financial sense. This margin ensures the change not only covers costs but also generates a worthwhile profit.

Before adjusting your processes, carefully assess supplier offers and potential savings. While a direct purchasing model could streamline operations and improve margins, ensuring it meets this profitability threshold is essential for making an informed and financially sound decision for your practice.

#### Referral Scheme Launching

If you refer a practice to us who sign up to use one of our services, we will send you a £250 Amazon voucher. To join the scheme please email "Sign Me Up" to wow@enhancedtechnology.co.uk

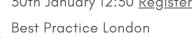


## **Upcoming Events:**

We would love to meet you, have you secured your place for these upcoming events?



Money Money - How funding flows in Primary Care 30th January 12:30 <u>Register Here</u>





26th to 27th February
Don't have tickets yet? Click here

#### **About Us**

At **Enhanced Technology**, we understand that running a GP practice involves much more than delivering excellent care. Balancing patient needs, supporting staff, and managing admin can make billing and income tracking a source of stress — **but you are not alone**.

We have created this newsletter to share practical tips, insights, and tools to simplify your practice's finances. From recovering missed NHS income to improving billing clarity, we help you take control of the numbers so you can focus on caring for your patients.





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## Did You know?

#### 3 FP34 Items you can claim for:

- As of 1st Jan 2025 Nexplanon implant became claimable
- Steri-strips although they are low value they definitely add up over
- Instillagel (often used for coil procedures)

#### 3 Non-NHS Services you can charge for:

Here are some examples of non-nhs services you can charge for and the lowest and highest prices that practices are charging.

Non-NHS Services	Lowest	Highest
Private Letters	£20	£55
Insurance Medicals	£42	£98
DVLA driving license applications inc. blue badge	£102	£175



### Behind the Scenes: Meet a team member

Hello, my name is Beth.

I am the Sales and Marketing Assistant at Enhanced Technology, my role includes creating marketing materials, communicating with clients and working on social media including this newsletter. I began working for the company in July 2024 after I graduated from the University of Lincoln, with a degree in Events Management.

I was born in Jersey but I now live in Lincolnshire with my partner. Outside of work, you'll probably find me curled up with a good book, out walking, or out with friends.



## **66** Client Testimonial

"Fabulous service from start to finish! Simple and easy process to set up, then the audit is carried out in the background without us even knowing or having to be involved. Absolutely too good an opportunity for any practice to miss out on and uncovered over £17k of unclaimed payments! Cannot recommend Daniel, Colm and the team highly enough."

Val Huxley, Operations Manager, Severnbank Surgery

## Medical Joke of the Month



"Yesterday, the doctor told me I was colourblind. The diagnosis came completely out of the purple."

## How Much? January's Standout Stats!



Last month we identified a total of £89,209.40 in missed income for practices.

Last month our highest claim found for a practice amounts to £21,527.09.



The most found item - Steri-strip skin closure strips.

The least found item - Sustanon 250mg/Iml solution for injection ampoules.

#### Want To Know More?

If you have any questions, please feel free to email me at beth.woodhouse@enhancedtechnology.co.uk. Alternatively, you can explore the following links to our website for more information:

Visit Our Website

Book A Call

Sign Up Directly





