JUNE 2025 | ISSUE 6



# Your Monthly Dose of Income Insights...



## **Industry Intel:**

Why "not buying in" could cost more than you think...

At first glance, asking patients to collect high-cost medicines like Nexplanon or Zoladex from a pharmacy might seem like a money-saving move—but it can quickly backfire. If the patient forgets the item or turns up with medicine that's been stored incorrectly, tampered with, or unsuitable for use, it can lead to wasted appointments and clinical risks. On the other hand, buying in comes with its own pressures—managing expiry dates, cash flow, and storing a backup supply.

It's essential to weigh the risks to determine what works best for your practice and have clear policies in place for medicine reuse and contingencies.

#### Referral Programme Launching

If you refer a practice to us who sign up to use one of our services, we will send you a £250 Amazon voucher. To join the programme please visit

www.enhancedtechnology.co.uk/referral



## **Upcoming Events:**

We would love to meet you, have you secured your place for these upcoming events?



Money Money - How funding flows in Primary Care

2nd Jul 12:30 Register Here



Money Money Money - How funding flows in Primary Care

24th Jul 12:30 Register Here



FP34 Webinar

22nd July 14:30pm Register Here

### **About Us**

At **Enhanced Technology**, we understand that running a GP practice involves much more than delivering excellent care. Balancing patient needs, supporting staff, and managing admin can make billing and income tracking a source of stress — **but you are not alone**.

We have created this newsletter to share practical tips, insights, and tools to simplify your practice's finances. From recovering missed NHS income to improving billing clarity, we help you take control of the numbers so you can focus on caring for your patients.





JUNE 2025 | ISSUE 6

# Did You know?

Here are some free resources we think you'll find helpful:

- FP34 Checklist free checklist of PPA items that we identified are commonly missed. Check which of these you buy in to identify where income might be slipping through the cracks. Visit https://forms.zohopublic.eu/totalsolutionsgroup/form/FP34Checklist/formperma/gQbUPegbsS9eRRxLy3Fx EQCLCJvHSqCBKRPuZRvB c
- Flu Income Calculator quickly check what you could be owed for your missed flu vaccinations. visit Flu Claim Calculator - calc.gppr.uk
- Practice Manager Facebook groups join a network of others facing the same challenges Enhanced Primary Care for GP Practices and PCNs | Facebook



#### Behind the Scenes: Meet a team member

Hi, my name is Rui. I'm the Head of Software Development at Enhanced Technology. My role involves overseeing the full software development lifecycle, bringing both technical expertise and creative problem-solving to every project, ensuring our products are delivered.

A typical day for me includes collaborating with the team, turning ideas into code, adding new features to the products, or debugging a tricky issue.

Outside of work, I enjoy cycling, playing squash, and spending time with my wife and two daughters, who keep me busy!



# 66 Client Testimonial - Referral Programme

"After using the GP Profit Recovery service in my own practice, where they managed to find over £13,000 in unclaimed prescriptions, I have been advising practice managers to take up this service whenever I am teaching and mentoring my sessions.

Therefore when Daniel reached out to let me know that there was now a 'thank you' referral system in place, with Amazon vouchers for referring such a fantastic service, I was absolutely thrilled. To be given a thank you for letting people know what an amazing experience I had with GP Profit Recovery was simply the icing on the cake.

**Luan Stewart - Trainer and Mentor** 

## How Much? May's Standout Stats!



Last month we identified a total of £112,552.60 in missed income for practices.

Last month our highest claim found for a practice amounts to £18,963.38



The most found item - Hydroxocobalamin

The least found item - Nova-T 380 intrauterine contraceptive device

Doctor: "Is it common?" Patient: "It's not unusual."

#### Want To Know More?

If you have any questions, please feel free to email me at beth.woodhouse@enhancedtechnology.co.uk. Alternatively, you can explore the following links to our website for more information:

Visit Our Website

Book A Call

Sign Up Directly

**Medical Joke** 

syndrome-

of the Month

Patient: "I think I have Tom Jones







www.enhancedtechnology.co.uk