JULY 2025 | ISSUE 7



Your Monthly Dose of Income Insights...



Industry Intel:

Inclisiran: A High-Margin Opportunity for General Practice Inclisiran (Leqvio) presents a clear margin opportunity for GP practices when supplied via the Personally Administered (PPA) route. Practices purchase Leqvio through AAH for £45 + VAT (£54 total), then claim £74.38 via the FP34PD form — comprising the £60 NHS tariff, £12 VAT reimbursement, and a £2.38 dispensing fee. This delivers a net income of £20.38 per dose.

This model also benefits patients — no prescription charge applies, and practices retain full control over storage, scheduling, and delivery, reducing clinical risk and improving reliability.

Inclisiran is administered on day 0, again at 3 months, and every 6 months thereafter, making it easy to embed into long-term care planning.

The Personally Administered route is fully excluded from NHS clawback and supports broader objectives across QOF, IIF, and PCN DES cardiovascular indicators. Accurate coding and timely FP34PPA claims are essential to protect margin.

Referral Programme Launching

If you refer a practice to us who sign up to use one of our services, we will send you a £250 Amazon voucher. To join the programme please visit

www.enhancedtechnology.co.uk/referral



Upcoming Events:

We would love to meet you, have you secured your place for these upcoming events?



Money Money – How funding flows in Primary Care

28th August 12:30 Register Here



Management In Practice Newcastle 16th September <u>Register Here</u>



Best Practice Birmingham 8-9 October <u>Register Here</u>

About Us

At **Enhanced Technology**, we understand that running a GP practice involves much more than delivering excellent care. Balancing patient needs, supporting staff, and managing admin can make billing and income tracking a source of stress — **but you are not alone.**

We have created this newsletter to share practical tips, insights, and tools to simplify your practice's finances. From recovering missed NHS income to improving billing clarity, we help you take control of the numbers so you can focus on caring for your patients.





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Did You know?

Here are some free resources we think you'll find helpful:

- FP34 Checklist free checklist of PPA items that we identified are commonly missed. Check which of these
 you buy in to identify where income might be slipping through the cracks. Visit
 https://forms.zohopublic.eu/totalsolutionsgroup/form/FP34Checklist/formperma/gQbUPegbsS9eRRxLy3Fx
 EQCLCJvHSqCBKRPuZRvB
 c
- Flu Income Calculator quickly check what you could be owed for your missed flu vaccinations. visit <u>Flu Claim Calculator</u> calc.gppr.uk
- Practice Manager Facebook groups join a network of others facing the same challenges <u>Enhanced Primary</u>
 <u>Care for GP Practices and PCNs | Facebook</u>



Behind the Scenes: Meet a team member

Hi my name is Lou. I'm the Senior PPA Reconciliation Specialist. I began working with the company in September 2021 and was one of the first non-family employees, having previously worked with Daniel at GP practice back in 2015, before the merger with TSG.

With the introduction of our GP Profit Recovery System it has certainly made the role much more efficient and easier to navigate, which means I can focus on hitting my personal targets. I'm responsible for supporting the team with any queries and training new members of the PPA crew.

Born and bred in Somerset I now look after my elderly mother, which is why this job is so amazing as it enables me to work from home remotely, where I can keep an eye on her! I don't get much spare time, but when I do, you will find me creating poetry, decoupaging various items or making stained glass pieces, and playing around with AI. I have a large collection of books that I'm sure I will get to one day, and when time allows, maybe even pick up playing the piano again!



Client Testimonial - Referral Programme

We were shocked at how easy it is to miss things and how much we had. We were so happy at how informative and reassuring Nicky was. Always keeping us in the loop with progress. We would highly recommend using the service, if you are not prepared or have time to do run these searches, it was all made to feel so easy and there was little to no disruption, it is a no brainer in terms of what you gain. Fantastic service from Nicky and the team! Thanks for working with us. **Practice Manager from St Albans**

How Much? June's Standout Stats!



Last month we identified a total of **£134,144.26** in missed income for practices.

Last month our highest claim found for a practice amounts to £19,750.31



The most found item - Lidocaine

The least found item - Methylprednisolone acetate

Want To Know More?

If you have any questions, please feel free to email me at beth.woodhouse@enhancedtechnology.co.uk. Alternatively, you can explore the following links to our website for more information:

Visit Our Website

Book A Call

Sign Up Directly

Medical Joke

of the Month

Why did the doctor carry a red pen? In case they needed to draw blood!







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