Enhanced Technology

Our Newsletters are Back with a Bang!

Your dose of income insights, with extra sparkle



Updates You Can't Miss

Our newsletter is back! It won't land every month, but we'll share the key updates as they happen. In this issue, we share what practices told us at Best Practice Birmingham, share key points from our masterclass and bring you a message from Daniel Vincent on what neighbourhood contracts could mean for your practice.

Pass the Sparkler

Join our Referral Programme

If you refer a practice to us who sign up to use one of our services, we will send you a ***£250*** *Amazon voucher. To join the programme please visit gppr.uk/ref*

The Big Bang - Best Practice Birmingham



Thank you to everyone who stopped by our stand, it was lovely to meet you! The fortune teller table gave practices an insight into what they could be missing, and it sparked some brilliant conversations.

- *One practice told us, "Things are working really well now but 2 years ago it was a shambles."*
- *Another said they don't buy a particular item in, and when we asked how long ago that changed, the answer was three years. Thats still 3 years of hidden income.*
- *One GP partner told us their finance manager looks after the claims, and when we asked how it's going, the answer was "I have no idea!"*
- *Elsewhere, a practice told us a colleague is "really good at this", but they had recently asked her to take over all the claims and were a little worried about the oversall workload.*
- *One practice had even had someone look at their claims a couple of years ago, and when we asked how it feels now, they said they are still concerned they are missing items.*
- *Lastly one practice exclaimed, "why doesn't anybody offer any training on this?" We do, and it's free. Book your place on our next masterclass on page 2.*

If you relate to this, why not book a call with a member of our team to find out how we can help visit call.gppr.uk

Fountain of Knowledge

Message from Dan, following his session at Best Practice Birmingham.

The question was simple: *what have you got to lose when neighbourhood contracts arrive?*

Your core contract is safe: *GMS stays. What's exposed is everything around it. Enhanced Access has already moved twice, from a practice DES in 2019 to the PCN and then into a merged PCN service in 2022, and it is now named for an urgent care bundle at multi-neighbourhood level. The proposed PCN DES funding floor protects the money in the system, not who controls it. Local enhanced services have no protection at all. For a typical 10,300-patient practice, the range runs from losing around a quarter of the resources behind its patients if someone else holds the contract, to around 17% more if a GP-led vehicle holds it.*

The way to lead it: *something new (an ARRS-funded inclisiran clinic, where practices keep around £9,300 a year instead of £400), something old (one diabetes recall service with one SOP), something blue (community pharmacy, once we get over flu) and something borrowed (incorporation, which neighbourhoods now make the answer from both directions).*

You hold the lever: the general practice list. Use it together, and use it before April 2027

Client Testimonial

"Well, to be fair, it's a brilliant service when you think about what you've highlighted, in terms of what we haven't been claiming for and things we're unaware of. You've found us some money, so it's got to be a win-win, hasn't it?

I can't see why you wouldn't use the service!"

A practice in Doncaster

A real cracker



Firework jokes are awful,
because they always go over your head.

Sparks From the Masterclass

Our FP34 and PPA claims masterclass on 13th October took practices through the whole claims process step by step. Along with providing time saving tips that can streamline your monthly workflow.

Useful tip from the webinar -

Scan your green prescriptions before posting them, so you have a record to show NHS BSA if they go missing. Attendees also receive the slides, our top 100 list of claimable items and our step-by-step SOP.

Upcoming Events:

We would love to meet you, have you secured your place for these upcoming events?



Money Money Money - How funding flows in Primary Care
19th November 12:00 Register Here



FP34/PPA Claims Masterclass:
Smarter Processes, Better Results
10th November 11:00am Register Here

The Sparks Behind It- Meet the Team



Lisa Williamson
Customer Relationship Consultant

With more than 28 years in NHS digital health, including fourteen at EMIS Health, Lisa is passionate about keeping things simple and helps practices recover the money they are entitled to

Want To Know More?

At Enhanced Technology, we understand that running a GP practice involves much more than delivering excellent care.

If you have any questions, please feel free to email me at beth.woodhouse@enhancedtechnology.co.uk or explore the following links to our website for more information:

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